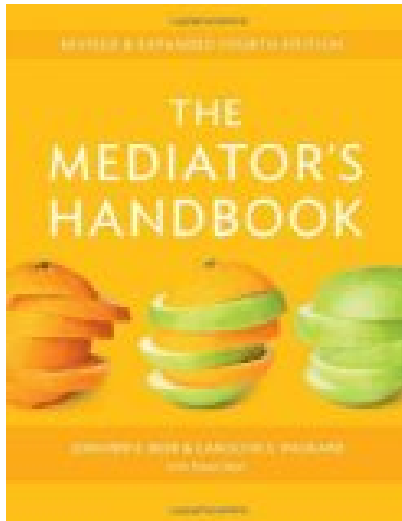


# The Mediators Handbook Revised & Expanded Fourth Edition

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## BOOK DETAILS

- Author : Jennifer E. Beer
- Pages : 194 Pages
- Publisher : New Society Publishers
- Language : English
- ISBN : 0865717222

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## **BOOK SYNOPSIS**

**THE CLASSIC RESOURCE FOR EFFECTIVE MEDIATION - NOW FULLY UPDATED AND EXPANDED** "...a comprehensive and practical guide for anyone who regularly deals with conflict." --- Michael McIlwrath, co-author of "International Arbitration and Mediation: A Practical Guide, " and host of the podcast "International Dispute Negotiation" The popular "Mediators Handbook "presents a time-tested, adaptable model for helping people work through conflict. Extensively revised to incorporate recent practice and thinking, it lays out the process step-by-step, from opening conversations and exploring the situation, through the phases of finding lasting resolution. The "Toolbox" section details the unique concepts and skills a mediator needs in order to: - Understand the Conflict - Support the people - Facilitate the process - Guide decision-making. Throughout the book, the emphasis is on what the mediator can do or say NOW, and on the underlying principles and core methods that can help the mediator make wise choices. Long a popular course textbook for high schools, universities, and training programs, The Mediators Handbook is also a valued desk reference for professional mediators, and a practical guide for managers, organizers, teachers and anyone working with clients, customers, volunteers, committees or teams. ... the secret language of outstanding mediators... hundreds of examples of carefully chosen phrases mediators can use at every step that make the difference between knowing what needs to happen next in mediation, and being able to make it happen.-- Hideaki Irei, Associate Professor, Faculty of Law, Kyushu University Beer, Packard and Stief are masters in the mediation field and have much to offer us. An essential addition to the current scholarship and practice.--- Susan Sgorbati, Jones Chair for Social Activism, and former Dean of Faculty, Bennington College Jennifer E. Beer, PhD, mediates organizational conflicts, facilitates meetings, and offers related workshops, regularly teaching a negotiation course at Wharton (University of Pennsylvania). Caroline C. Packard, JD led Friends Conflict Resolution Programs for 15 years, and is an organizational conflict response specialist and mediator based in Philadelphia. Eileen Stief developed the mediation process presented in the Handbook, training a generation of mediators to work with community, multi-party and environmental disputes.

### **THE MEDIATORS HANDBOOK REVISED & EXPANDED FOURTH EDITION -**

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